



out•source

ANNUAL CONFERENCE 2019



Managing Your Business in Changing Times

The 2019 Outsource Annual Conference will be held against a backdrop of increased global tension and at a time when UK and EU leaders will be closing in on what looks more and more like a hard Brexit. While trading conditions have been much improved for a number of years, these headwinds will mean that Irish Law firms are likely to be heading into a period of uncertainty and change. Desks are busy, but matching staff with workloads and improving profitability are challenges. Our conference this year will focus on how firms can prepare now to meet these challenges, including marketing the firm in a changing environment, developing an agile firm, and managing the overhead base.

- The changing landscape of the legal market for 2019-2020 – a market update
- How to develop an agile practice
- The changing cost structure in law firms and how to manage this
- Practice funding – when and where to source funds
- Planning for changes in the ownership structure – successful succession planning
- Staffing – when and how to compete for resources and become an employer of choice.
- What “Business Process Improvement” is and why it is crucial for law firms
- The changing Professional Indemnity Insurance landscape – how to best navigate it
- Cyber Security and Fraud – update on current trends and the challenges of remote working
- Growth areas for Irish Law Firms
- The Solicitor / Secretary axis – what should the ratio be?
- How well run law firms are getting the most from this axis
- Current developments in mergers, buying or selling a practice

Speakers:

David Rowe - Founder, Outsource

Martina Winters - Keyhouse Computing

Donal Maher - Director, Outsource

O’Leary Insurance Group - Regional PII Director & Cybercrime Expert

Shannon Kelly and Elysia Hegarty – Senior Associates, Future of Work Institute

Price:

One delegate €130, 2 delegates from the same firm €230, 3 delegates from the same firm €310, 4 delegates from the same firm €380

The above pricing includes 1 free hour on Solicitors Accounts Regulation.

4 CPD Hours (3 Management & 1 Regulatory)

Kilkenny:	Hotel Kilkenny – Wednesday 9th Oct 2019	9.00am to 1.00pm
Dublin:	The Davenport Hotel – Thursday 10th Oct 2019	9.00am to 1.00pm
Galway:	The Courthouse – Friday 11th Oct 2019	2.00pm to 6.00pm
Cork:	The Imperial Hotel – Wednesday 16th Oct 2019	9:00am to 1:00pm
Limerick:	The Savoy Hotel – Thursday 17th Oct 2019	9.00am to 1.00pm
Carrick on Shannon:	The Landmark Hotel – Tuesday 22nd Oct 2019	2.00pm to 6.00pm
Dublin:	The Davenport Hotel – Wed 23rd Oct 2019	9.00am to 1.00pm

To book please email: reception@outsource-finance.com or telephone 01 6788490

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